

Investment Strategy Form

Issue Number 1, November 2011

FREEDOM OF CHOICE PORTFOLIO SERVICE

Please use BLOCK letters and tick appropriate boxes.



Section 1 – Your Account Details

New application Existing member – Member number

Title Surname

Given names Date of birth / /

Daytime telephone Mobile telephone

Email

Country of residence for tax purposes (if outside Australia)

Section 2 – Investment Direction

Please advise whether you wish to nominate a new investment strategy (section 2.1) or whether you wish to make a specific investment placement, redemption or switch (section 2.2) by placing a tick (✓) in the appropriate box.

2.1 I wish to nominate a new investment strategy

Please advise whether your new investment strategy is to apply to your existing balance and future contributions (A) or future contributions only (B), by placing a tick (✓) in the appropriate box.

A) Please apply this strategy to my existing balance and all future contributions (including cash account surpluses). *(Complete the automatic rebalancing section below and sections 3 and 7 of this form.)*

Automatic Rebalancing Facility (Managed Funds Only)

You can choose to have your account rebalanced automatically to your nominated investment strategy allocations on 15 May each year by selecting this facility. *(Refer to the current IDPS Guide)*

Do you wish to have your account automatically rebalanced each year? (✓) Yes No

B) Please apply this strategy to all future contributions only. *(Complete sections 3 and 7 of this form.)*

OR

2.2 I wish to make a specific placement/redemption/switch request without affecting my investment strategy for future contributions.

(Complete sections 4 and 7 of this form.)

Section 3 – Investment Strategy Nomination

Please complete this section if you wish to nominate an investment strategy for your current account balance and/or future contributions.

Before completing this section, you should be aware of the following:

- When making your selections, you must remember that the sum of the allocations must add up to 100%. If they do not add up to 100%, your request cannot be accepted.
- This strategy will remain in place and all future contributions will be invested according to this strategy until such time as you revoke the strategy or submit a new investment strategy that we accept.
- The Sell Priority section allows you to nominate the order in which you would like your investment options to be sold should your Cash Account fall below the minimum required. For example, the first investment to be sold should be marked with a '1'. If no Sell Priority is noted in the investment strategy form then we will firstly proceed to sell the client's managed fund holdings starting from the most liquid and moving to the least liquid holding. Once the managed fund holdings have been depleted we will then proceed to sell shares in order of the largest holding and moving to the smallest holding.
- **The Cash Account Minimum holding amount** is 2% of your account balance.
- The Cash Account Minimum holding amount will automatically be retained in your Cash Account.
- Full details of each managed fund strategy available can be found in each of the underlying investment's disclosure document available from your financial adviser, our website www.freedomofchoice.com.au or by contacting us on 1800 806 013.
- Some fund managers may take longer than others to complete transactions. We will endeavour to keep you informed when there are manager delays. Some funds may have extended withdrawal periods (you should refer to the underlying fund's disclosure document for further information).
- The minimum placement amount per managed fund is \$100. Underlying fund managers may have additional acceptance and withdrawal conditions which will be outlined in their disclosure document.

Investment name	UU Code	APIR Code	% allocation	Sell priority
FOC Cash Account – amounts over and above the Cash Account Minimum holding requirement (refer above)	CM0001			
DIVERSIFIED FUNDS				
Conservative				
Australian Unity Conservative Growth Portfolio	PA0007	AUS0023AU		
BT Sustainable Conservative Fund	UU0289	RFA0811AU		
BT Wholesale Conservative Outlook Fund	UU0004	BTA0805AU		
Colonial First State Wholesale Conservative Fund	UU0301	FSF0033AU		
Russell Conservative Fund – Class C Units	UU0533	RIM0012AU		
van Eyk Blueprint Capital Stable Fund	–	MAQ0291AU		
Vanguard Conservative Index Fund	–	VAN0109AU		
Balanced				
Australian Ethical Balanced Trust	UU0160	AUG0001AU		
Colonial First State Wholesale Balanced Fund	UU0305	FSF0040AU		
Russell Diversified 50 Fund – Class C Units	UU0534	RIM0013AU		
van Eyk Blueprint Balanced Fund	–	MAQ0290AU		
Vanguard Balanced Index Fund	–	VAN0108AU		
Growth				
Aberdeen Capital Growth Fund	UU0037	CRS0002AU		
Australian Unity Balanced Growth Portfolio	PA0028	AUS0100AU		
BlackRock Scientific Diversified Growth Fund	UU0350	BAR0813AU		
BlackRock Wholesale Balanced Fund	UU0141	PWA0822AU		

Investment name	UU Code	APIR Code	% allocation	Sell priority
DIVERSIFIED FUNDS				
Growth (cont.)				
BT Wholesale Active Balanced Fund	UU0306	RFA0815AU		
ING Wholesale Managed Growth Trust	UU0291	MMF0115AU		
Responsible Investment Leaders Balanced Fund – Class A	UU0400	AMP0452AU		
Russell Balanced Fund – Class C Units	UU0536	RIM0011AU		
UBS Balanced Investment Fund	UU0385	SBC0815AU		
Vanguard Growth Index Fund	–	VAN0110AU		
Aggressive				
Australian Unity High Growth Portfolio	PA0009	AUS0022AU		
Hunter Hall Value Growth Trust	UU0263	HOW0002AU		
Russell High Growth Fund – Class C Units	UU0535	RIM0030AU		
van Eyk Blueprint High Growth Fund	–	MAQ0292AU		
Vanguard High Growth Index Fund	–	VAN0111AU		
SECTOR FUNDS				
Cash				
Macquarie Master Cash Fund	UU0357	MAQ0187AU		
UBS Cash-Plus Fund	UU0356	SBC0812AU		
Mortgages				
Australian Unity Wholesale High Yield Mortgage Trust*	UU0503	AUS0005AU		
Australian Unity Wholesale Mortgage Income Trust	UU0409	AUS0116AU		
EQT Wholesale Mortgage Income Fund	UU0510	ETL0122AU		
Perpetual Wholesale Monthly Income Fund*	UU0365	PER0106AU		
Australian Fixed Interest				
Aberdeen Australian Fixed Income Fund	UU0358	CRS0004AU		
Australian Unity Vianova Strategic Fixed Interest Trust	UU0508	AUS0009AU		
Colonial First State Wholesale Australian Bond Fund	UU0524	FSF0027AU		
PIMCO EQT Wholesale Australian Bond Fund	UU0529	ETL0015AU		
UBS Australian Bond Fund	UU0359	SBC0813AU		
Vanguard Australian Fixed Interest Index Fund	UU0411	VAN0001AU		
International Fixed Interest				
Aberdeen International Fixed Income Fund	UU0383	CRS0006AU		
AMP Capital International Bond Fund – Class A	UU0298	AMP0254AU		
Bentham Wholesale Global Income Fund	UU0522	CSA0038AU		
PIMCO EQT Wholesale Global Bond Fund	UU0521	ETL0018AU		
UBS International Bond Fund	UU0361	SBC0819AU		

Investment name	UU Code	APIR Code	% allocation	Sell priority
SECTOR FUNDS				
International Fixed Interest (cont.)				
Vanguard International Fixed Interest Index Fund (Hedged)	UU0412	VAN0103AU		
Australian Shares				
Advance Imputation Fund – Wholesale Units	UU0413	ADV0046AU		
Alphinity Wholesale Socially Responsible Share Fund	UU0161	HOW0121AU		
AMP Capital Sustainable Share Fund – Class A	UU0399	AMP0449AU		
Arnhem Australian Equity Fund	UU0538	ARO0011AU		
AUSBIL Investment Trusts – Australian Active Equity Fund	UU0514	AAP0103AU		
Australian Ethical Climate Advocacy Fund	–	AUG0008AU		
Australian Ethical Larger Companies Trust	UU0342	AUG0004AU		
Australian Unity Platypus Australian Equities Trust	UU0507	AUS0030AU		
BT Wholesale Ethical Share Fund	UU0402	RFA0025AU		
Colonial First State Wholesale Geared Share Fund	UU0275	FSF0043AU		
Colonial First State Wholesale Imputation Fund	UU0242	FSF0003AU		
Colonial First State Wholesale Leaders Fund	UU0343	FSF0016AU		
EQT Wholesale Flagship Fund	UU0526	ETL0079AU		
Fidelity Australian Equities Fund	–	FID0008AU		
Goldman Sachs JBWere Australian Equities Wholesale Fund	UU0320	JBW0009AU		
Hunter Hall Australian Value Trust	UU0416	HHA0001AU		
ING Wholesale Australian Share Trust	UU0337	AJF0804AU		
Investors Mutual Australian Share Fund	UU0414	IML0002AU		
Perennial Value Shares Wholesale Trust	UU0415	IOF0206AU		
Perpetual Wholesale Ethical SRI Fund	UU0518	PER0116AU		
Perpetual Wholesale Industrial Fund	UU0379	PER0046AU		
Schroders Australian Equity Fund	–	SCH0101AU		
SGH20	–	ETL0042AU		
Tribeca Australian Equity Long Short Fund (Class A)	–	ETL0069AU		
Tyndall Australian Share Wholesale Portfolio	–	TYN0028AU		
UBS Australian Share Fund	–	SBC0817AU		
Vanguard Australian Shares Index Fund	UU0511	VAN0002AU		
Australian Shares Small Companies				
AUSBIL Investment Trusts – Australian Emerging Leaders Fund	UU0516	AAP0104AU		
Australian Ethical Smaller Companies Trust	UU0226	AUG0002AU		
Australian Unity Acorn Capital Wholesale Microcap Trust	UU0377	AUS0108AU		
Aviva Investors Small Companies Fund	–	PPL0107AU		
BT Wholesale Smaller Companies Fund	UU0134	RFA0819AU		

Investment name	UU Code	APIR Code	% allocation	Sell priority
SECTOR FUNDS				
International Shares				
Aberdeen Actively Hedged International Equities Fund	UU0396	CRS0005AU		
AXA Wholesale Global Equity Value Fund	UU0419	NML0348AU		
BlackRock Global Allocation Fund – Class D	UU0532	MAL0018AU		
Colonial First State Generation Wholesale Global Sustainability Fund	UU0530	FSF0908AU		
Colonial First State Wholesale Global Resources Fund	–	FSF0038AU		
EQT Intrinsic Value International Sharemarkets Fund	UU0528	MMC0110AU		
Goldman Sachs JBWere Global Small Companies Wholesale Fund	UU0431	JBW0103AU		
Hunter Hall Global Ethical Trust	UU0421	HHA0002AU		
Impax Environmental Market Fund	–	ETL0178AU		
INVESCO Wholesale Global Matrix Fund – Hedged	UU0231	GTU0008AU		
MFS Global Equity Trust	–	MIA0001AU		
Platinum Asia Fund	UU0513	PLA0004AU		
Platinum International Brands Fund	–	PLA0100AU		
Platinum International Fund	UU0397	PLA0002AU		
Premium Asia Fund	–	MAQ0635AU		
Premium China Fund	–	MAQ0441AU		
Realindex Global Shares Hedged Fund – Class A	–	FSF0975AU		
Responsible Investment Leaders International Share Fund – Class A	UU0398	AMP0455AU		
Schroders Asia Pacific Fund	UU0273	SCH0006AU		
UBS International Share Fund	UU0420	SBC0822AU		
Vanguard Emerging Markets Shares Index Fund	UU0512	VAN0005AU		
Vanguard International Shares Index Fund	UU0541	VAN0003AU		
Vanguard International Shares Index Fund (Hedged)	UU0531	VAN0105AU		
Zurich Investments Global Thematic Share Fund	UU0527	ZUR0061AU		
Hedge Funds				
BlackRock Scientific Global Markets Fund	–	BGL0045AU		
DWS Strategic Value Fund*	UU0403	DEU0109AU		
HFA Diversified Investments Fund – Hedged Wholesale*	UU0430	HFL0104AU		
Alternative Assets				
AMP Capital Core Infrastructure Fund – Class A	UU0520	AMP1179AU		
BlackRock International Gold Fund – Class D	UU0517	MAL0016AU		
GAM Absolute Return Bond Fund	–	AFM0002AU		
van Eyk Blueprint Alternatives Fund	–	MAQ0406AU		

Investment name	UU Code	APIR Code	% allocation	Sell priority
SECTOR FUNDS				
Property Securities				
APN AREIT Fund		APN0008AU		
APN Property for Income Fund*	UU0422	APN0001AU		
Challenger Wholesale Property Securities Fund	UU0388	HBC0008AU		
Colonial First State Wholesale Property Securities Fund	UU0387	FSF0004AU		
EQT SGH LaSalle Global Listed Property Securities Trust	UU0515	ETL0005AU		
EQT SGH Wholesale Property Income Fund	–	ETL0119AU		
RREEF Global (Ex-Australia) Property Securities Fund	UU0519	MGL0010AU		
RREEF Paladin Property Securities Fund	UU0225	PAL0002AU		
Vanguard Property Securities Index Fund	UU0425	VAN0004AU		
Direct Property				
AMP Capital Core Property Fund – Class A	UU0523	AMP1015AU		
Australian Unity Office Property Fund*	UU0525	IPL0001AU		
Australian Unity Property Income Fund	UU0316	YOC0100AU		
Australian Unity Wholesale Healthcare Property Trust	–	AUS0112AU		
Total allocation must equal			100%	

*Temporarily closed to investments and/or redemptions.

Section 4 – Term Deposits

The Term Deposits available through Freedom of Choice are currently limited to those on the Freedom of Choice website www.freedomofchoice.com.au under the Research Access section for advisers. Members can obtain current rates by contacting their adviser or by calling Client Services on 1800 806 013.

Amount	Term	Rate
\$		%

Note: Refer to Term Deposit rate sheet for set minimum amount.

Section 5 – Placement/Redemption/Switch Request (Managed Funds Only)

Please complete this section if you wish to make a specific placement, redemption or switch request without changing your investment strategy for your account balance or future contributions. If you wish to change the investment strategy for future contributions as well as make a specific placement, redemption or switch request, you must also complete section 3.

Before completing this section, you should be aware of the following:

- When nominating investment placements, you need to ensure that the Cash Account Minimum holding amount (refer to section 3), remains in the Cash Account at all times. If we receive requests to place investments and there is insufficient cash in the Cash Account, we will scale back the investment placements.
- Any placements, redemptions or switches nominated below will not affect your nominated investment strategy. If you wish to change your investment strategy for your existing balance, complete section 3. Do not complete this section.
- By completing this section you will void any automatic rebalancing instructions that you may have previously provided. If you wish to use the automatic rebalancing facility you must nominate an investment strategy for your existing balance and future contributions in section 3, instead of completing this section.

Redemptions			Placements		
Investment name	UU Code	Amount (\$ or %) (if total write 100%)	Investment name	UU Code	Amount (\$ or %) (if total write 100%)

Section 6 – Direct Choice (Direct Shares and Exchange Traded Funds ('ETFs') Only)

The direct shares available through the Freedom of Choice Portfolio Service are limited to those listed on the ASX. Direct Share trades will be 'at Market' (i.e. the prevailing share price at the time of execution of the trade).

Refer to the current Freedom of Choice Investment Menu for approved ETFs.

A minimum amount of \$1,000 per share transaction applies.

BUY

ASX Code	Name of Shares/ETFs	Number of Shares or \$ Amount (approximate)

SELL

ASX Code	Name of Shares/ETFs	Number of Shares or \$ Amount (approximate)

Note: Brokerage charges will apply. Please refer to the IDPS or your financial adviser for information on brokerage charges.

Section 7 – Transfers (In Specie)

Details required when investments other than cash/cheques are transferred to your account.

Exact Name of Asset	Exact \$ Amount or Number of Units	Exact Date of Each Acquisition	Exact Cost of Each Acquisition	Present Unit Value of Each Acquisition

Please complete a Standard Transfer Form for each asset transferred. This form is available from your financial adviser or by contacting Client Services on 1800 806 013.

Section 8 – Declarations

- I/We request the Operator to process the investment instructions specified in this form.
- I/We have received, read and understood the current Freedom of Choice IDPS Guide and agree to the terms and conditions.
- I/We acknowledge that up-to-date fee information on each of the underlying managed funds is contained in each underlying fund's product disclosure document available from my/your financial adviser or by visiting www.freedomofchoice.com.au.
- I/We confirm that I/we have obtained or have been provided with and have read a current product disclosure statement for each managed fund selected.
- I/We understand that the Cash Account Minimum holding amount (as described in section 3 of this document and the IDPS Guide) will be held in a Cash Account to maintain the Operator's ability to pay expenses on my/our behalf. Should it be required, the Operator may redeem or sell investments to make provision for expenses to be met.
- I/We acknowledge that all placements and redemptions are subject to the investment managers' acceptance and withdrawal conditions.
- I/We understand that where I/we have selected the automatic rebalancing facility, any transactions resulting from the rebalancing process will occur on 15 May of each year (unless specified otherwise) regardless of the investment conditions at the time. Where this date falls on a weekend or public holiday, the transactions will be placed on the following business day.
- I/We acknowledge that the Operator does not guarantee either the repayment of capital or payment of income, nor the investment performance of the investments I/we have nominated.

Signature Capacity Date / /

Signature Capacity Date / /

Common Seal

Section 9 – Adviser Details (Adviser to complete where applicable)

Adviser's name	Adviser code	Adviser's Stamp
<input type="text"/>	<input type="text"/>	
Adviser's business name		
<input type="text"/>		
Adviser's postal address		
<input type="text"/>		
Suburb	State	Postcode
<input type="text"/>	<input type="text"/>	<input type="text"/>
Dealer group/Licensee		
<input type="text"/>		
Adviser's email address		
<input type="text"/>		
Telephone	Mobile	Fax
<input type="text"/>	<input type="text"/>	<input type="text"/>
Signature	Date	
<input type="text" value="X"/>	<input type="text" value="DD"/> <input type="text" value="DD"/> / <input type="text" value="MM"/> <input type="text" value="MM"/> / <input type="text" value="YY"/> <input type="text" value="YY"/> <input type="text" value="YY"/> <input type="text" value="YY"/>	